3/19/87 A8720-2

POTASH & PHOSPHATE INSTITUTE

C O R R E C T I O N - - - 1985 CALENDAR YEAR POTASH REPORT

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THE ENCLOSED SIX PAGES SHOULD REPLACE THE 1985 CALENDAR YEAR CANADIAN AND UNITED STATES PRODUCER PAGES MAILED TO YOU EARLY IN 1986.

CHANGES WERE MADE IN COARSE AND GRANULAR GRADES ONLY. CORRECTIONS AFFECT REPORTED SALES IN THE FOLLOWING STATES AND PROVINCES:

Alabama	New York
Connecticut	North Carolina
Georgia	North Dakota
Illinois	Ohio
Indiana	Pennsylvania
Iowa	South Carolina
Kentucky	Tennessee
Michigan	Wisconsin
Minnesota	==========
Mississippi	Alberta
Missouri	Saskatchewan

NORTH AMERICAN SALES FIGURES ARE CORRECT AS PREVIOUSLY REPORTED.

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POTASH & PHOSPHATE INSTITUTE
ATLANTA, GEORGIA

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

Calendar Years 1985 and 1984

	PRODUCTION		ENDING INVENTORY, DECEMBER 31		DISAPPEARANCE	
	1985	1984	1985	1984	1985	1984
MURIATE						
Special Standard	216,442	239,936	43,035	18,448	191,855	265,697
Standard	1,667,601	2,337,742	565,133	368,292	1,470,760	2,159,536
Chemical	70,178	81,588	10,188	2,886	62,876	80,421
Coarse	2,294,672	2,869,705	556,379	669,254	2,407,547	2,567,627
Granular	2,333,835	2,197,564	625,440	485,793	2,194,188	1,907,411
Soluble	732,812	814,797	146,372	156,141	742,581	809,472
TOTAL	7,315,540	8,541,332	1,946,547	1,700,814	7,069,807	7,790,164

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY -- DECEMBER	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
MURIATE										
Special Std	3,319	6,171	167,529	203,557	-	-	-	-	170,848	209,728
Standard	294,583	308,077	1,249,706	1,881,014	38,531	44,853	10,789	214	1,593,609	2,234,158
Chemical	-	-	-	-	65,085	71,834	1,259	1,035	66,344	72,869
Coarse	2,368,948	2,491,470	116,111	180,238	-	-	-	-	2,485,059	2,671,708
Granular	1,793,060	1,432,412	372,719	376,305	-	-	-	-	2,165,779	1,808,717
Soluble	431,472	508,707	116,328	98,812	130,698	122,907	90,660	63,554	769,158	793,980
TOTAL	4,891,382	4,746,837	2,022,393	2,739,926	234,314	239,594	102,708	64,803	7,250,797	7,791,160

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	11,528	10,438	24,767	13,101	59,834
AK Alaska	0	0	239	0	239
AZ Arizona	0	0	0	15	15
AR Arkansas	0	5,670	33,840	4,543	44,053
CA California	1,006	71	2,213	3,810	7,100
CO Colorado	509	0	440	463	1,412
CT Connecticut	0	2,328	2,940	340	5,608
DE Delaware	0	242	16,672	397	17,311
FL Florida	61,333	16,413	5,781	7,082	90,609
GA Georgia	36,297	14,173	72,834	26,565	149,869
HI Hawaii	0	5,024	0	2,219	7,243
ID Idaho	0	1,092	6,685	856	8,633
IL Illinois	28,754	505,801	84,143	68,172	686,870
IN Indiana	11,637	329,363	41,536	54,599	437,135
IA Iowa	25,981	225,092	102,745	79,599	433,417
KS Kansas	0	70	2,675	4,090	6,835
KY Kentucky	3,139	84,497	47,950	2,575	138,161
LA Louisiana	0	4,601	20,091	5,521	30,213
ME Maine	670	184	6,609	137	7,600
MD Maryland	2,528	1,973	18,646	6,561	29,708
MA Massachusetts	0	0	2,404	996	3,400
MI Michigan	2,896	160,814	36,412	2,462	202,584
MN Minnesota	2,233	109,246	256,348	15,291	383,118
MS Mississippi	0	6,784	5,484	8,203	20,471
MO Missouri	2,728	30,894	129,681	22,299	185,602
MT Montana	43	640	9,385	936	11,004
NE Nebraska	45	3,645	8,804	8,668	21,162
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	795	0	795
NJ New Jersey	0	1,496	4,738	1,441	7,675
NM New Mexico	0	0	0	0	0
NY New York	4,898	35,684	44,083	3,808	88,473
NC North Carolina	11,627	25,270	72,825	14,320	124,042
ND North Dakota	361	5,142	16,215	430	22,148
OH Ohio	12,330	291,376	120,559	10,780	435,045
OK Oklahoma	0	3,263	2,098	89	5,450
OR Oregon	38	2,797	13,578	575	16,988
PA Pennsylvania	4,247	10,015	45,694	5,724	65,680
RI Rhode Island	0	460	1,037	754	2,251
SC South Carolina	12,840	7,489	42,813	4,534	67,676
SD South Dakota	0	3,897	6,247	1,732	11,876
TN Tennessee	1,820	20,896	118,590	10,591	151,897
TX Texas	0	0	(565)	554	(11)
UT Utah	13,468	19	125	124	13,736
VT Vermont	0	134	4,283	774	5,191
VA Virginia	8,277	6,787	42,638	10,016	67,718
WA Washington	5,761	6,072	23,630	2,002	37,465
WV West Virginia	0	1,955	2,960	498	5,413
WI Wisconsin	11,110	224,776	71,757	11,447	319,090
WY Wyoming	644	243	388	159	1,434
TOTAL U.S.:	278,748	2,166,826	1,573,812	419,852	4,439,238
CANADA					
AB Alberta	228	1,891	25,085	3,267	30,471
BC Brit. Columbia	(35)	751	6,214	68	6,998
MB Manitoba	0	5,008	16,261	1,797	23,066
NB New Brunswick	0	0	6,356	0	6,356
NF Newfoundland	411	0	0	0	411
NS Nova Scotia	0	(122)	5,472	0	5,350
ON Ontario	195	165,168	67,512	2,697	235,572
PE Pr.Edward Isle	27	379	8,722	0	9,128
PQ Quebec	18,328	28,069	73,953	3,693	124,043
SK Saskatchewan	0	978	9,673	98	10,749
TOTAL CAN:	19,154	202,122	219,248	11,620	452,144
*EXPORT SALES:	1,417,235	116,111	372,719	116,328	2,022,393
TOTAL AG SALES:	1,715,137	2,485,059	2,165,779	547,800	6,913,775

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	9,160	20,918	75,361	0	105,439
Bangladesh	31,748	0	0	0	31,748
Brazil	71,132	14,209	193,709	0	279,050
Chile	26,711	0	0	0	26,711
China	116,492	0	0	0	116,492
Costa Rica	11,629	1,419	1,101	0	14,149
Denmark	22,117	0	0	0	22,117
Dom. Republic	0	0	2,958	0	2,958
France	51,677	0	0	0	51,677
Guatemala	2,734	0	672	0	3,406
Honduras	(38,286)	0	0	0	(38,286)
India	334,071	0	0	10,000	344,071
Indonesia	115,375	0	0	0	115,375
Ireland	0	0	7,552	0	7,552
Jamaica	0	3,818	0	0	3,818
Japan	114,367	72,364	38,344	106,294	331,369
Korea	199,312	0	0	0	199,312
Malaysia	139,823	0	0	0	139,823
Martinique	0	0	961	0	961
Mexico	28,099	0	14,011	34	42,144
New Zealand	23,545	3,383	0	0	26,928
Panama	0	0	976	0	976
Peru	1,412	0	0	0	1,412
Philippines	24,708	0	0	0	24,708
South Africa	15,417	0	12,392	0	27,809
Sri Lanka	38,140	0	0	0	38,140
Switzerland	34,458	0	21,130	0	55,588
Taiwan	43,394	0	0	0	43,394
Venezuela	0	0	3,552	0	3,552
TOTAL AG:	1,417,235	116,111	372,719	116,328	2,022,393
NON-AGRICULTURAL					
Italy	0	-	-	20,242	20,242
Japan	756	-	-	64,319	65,075
Korea	0	-	-	6,099	6,099
Malaysia	725	-	-	0	725
Sri Lanka	10,065	-	-	0	10,065
United Kingdom	502	-	-	0	502
TOTAL NON-AG:	12,048	-	-	90,660	102,708
TOTAL EXPORTS:	1,429,283	116,111	372,719	206,988	2,125,101

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1985

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	431	-	-	63,118	63,549
CO Colorado	3,642	-	-	27	3,669
DE Delaware	30,360	-	-	0	30,360
FL Florida	2,036	-	-	26	2,062
IL Illinois	15,084	-	-	118	15,202
IN Indiana	283	-	-	14	297
IA Iowa	77	-	-	13	90
KS Kansas	787	-	-	0	787
KY Kentucky	0	-	-	270	270
ME Maine	437	-	-	0	437
MD Maryland	60	-	-	0	60
MI Michigan	175	-	-	1,347	1,522
MS Mississippi	313	-	-	1,007	1,320
MO Missouri	2,427	-	-	27	2,454
MT Montana	78	-	-	0	78
NE Nebraska	62	-	-	0	62
NH New Hampshire	27	-	-	0	27
NJ New Jersey	14,217	-	-	108	14,325
NY New York	818	-	-	310	1,128
ND North Dakota	423	-	-	0	423
OH Ohio	10,120	-	-	54,549	64,669
OR Oregon	1,450	-	-	13	1,463
PA Pennsylvania	95	-	-	1,039	1,134
TN Tennessee	40	-	-	183	223
TX Texas	1,057	-	-	0	1,057
VA Virginia	181	-	-	7	188
WV West Virginia	0	-	-	662	662
WI Wisconsin	29	-	-	0	29
WY Wyoming	495	-	-	0	495
TOTAL U.S.:	85,204	-	-	122,838	208,042
CANADA					
AB Alberta	5,973	-	-	866	6,839
NF Newfoundland	460	-	-	0	460
ON Ontario	4,185	-	-	4,349	8,534
PQ Quebec	194	-	-	0	194
SK Saskatchewan	7,900	-	-	2,645	10,245
TOTAL CAN:	18,412			7,860	26,272
EXPORT SALES:	12,048	-	-	90,660	102,708
TOTAL NON-AG:	115,664	-	-	221,358	337,022
GRAND TOTAL:	**1,830,801**	**2,485,059**	**2,165,779**	**769,158**	**7,250,797**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

Calendar Years 1985 and 1984

	PRODUCTION		ENDING INVENTORY, DECEMBER 31		DISAPPEARANCE	
	1985	1984	1985	1984	1985	1984
MURIATE						
Standard	528,088	505,667	158,406	99,974	469,656	570,681
Chemical	26,473	34,802	3,254	2,804	26,023	32,540
Coarse	128,434	270,492	33,894	55,330	149,870	288,651
Granular	383,509	561,139	57,351	91,998	418,156	546,940
Soluble	46,372	39,440	10,095	5,019	41,296	35,306
SULPHATES	258,929	284,312	94,080	94,185	259,034	306,762
TOTAL	1,371,805	1,695,852	357,080	349,310	1,364,035	1,780,880

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY -- DECEMBER	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
MURIATE										
Standard	102,663	182,028	249,608	262,865	131,476	116,491	5,436	7,501	489,183	568,885
Chemical	-	-	-	-	25,329	32,090	696	465	26,025	32,555
Coarse	109,686	192,568	42,159	87,158	-	-	-	-	151,845	279,726
Granular	262,417	441,305	159,802	111,066	-	-	-	-	422,219	552,371
Soluble	12,035	16,024	-	379	29,001	19,057	508	12	41,544	35,472
SULPHATES	157,606	204,873	80,335	85,882	7,948	4,527	1,721	983	247,610	296,265
TOTAL	644,407	1,036,798	531,904	547,350	193,754	172,165	8,361	8,961	1,378,426	1,765,274

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	2,297	1,273	5,788	0	3,073	12,431
AK Alaska	0	0	0	0	0	0
AZ Arizona	58	0	239	0	118	415
AR Arkansas	17	1,591	13,908	63	778	16,357
CA California	18,812	10,229	6,218	0	13,924	49,183
CO Colorado	1,565	81	4,469	314	1,334	7,763
CT Connecticut	0	0	0	0	593	593
DE Delaware	0	0	0	0	760	760
FL Florida	914	0	3,191	0	31,567	35,672
GA Georgia	3,799	12	1,458	104	16,522	21,895
HI Hawaii	1,196	600	5,855	0	54	7,705
ID Idaho	2,839	3,738	11,145	0	346	18,068
IL Illinois	0	40,853	1,941	0	1,865	44,659
IN Indiana	0	1,311	0	0	2,081	3,392
IA Iowa	274	3,384	3,421	0	883	7,962
KS Kansas	2,242	4,119	18,107	418	1,568	26,454
KY Kentucky	43	53	329	0	7,237	7,662
LA Louisiana	1,800	9,494	17,155	893	169	29,511
ME Maine	0	0	0	0	900	900
MD Maryland	0	0	42	0	977	1,019
MA Massachusetts	0	0	0	93	235	328
MI Michigan	54	0	0	0	1,936	1,990
MN Minnesota	46	0	312	0	2,848	3,206
MS Mississippi	12,675	271	1,372	0	496	14,814
MO Missouri	16,298	7,619	45,225	720	779	70,641
MT Montana	0	15	142	0	66	223
NE Nebraska	1,315	254	7,263	195	5,363	14,390
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	51	51
NJ New Jersey	0	95	0	0	946	1,041
NM New Mexico	830	63	8,107	47	3,490	12,537
NY New York	0	0	271	0	2,097	2,368
NC North Carolina	0	0	0	0	5,835	5,835
ND North Dakota	0	0	0	0	0	0
OH Ohio	18	0	0	13	4,774	4,805
OK Oklahoma	893	2,194	15,316	490	711	19,604
OR Oregon	895	907	6,962	0	1,378	10,142
PA Pennsylvania	87	122	842	0	2,734	3,785
RI Rhode Island	0	0	0	0	182	182
SC South Carolina	16	0	0	0	5,607	5,623
SD South Dakota	0	0	63	0	70	133
TN Tennessee	911	29	0	14	1,884	2,838
TX Texas	28,548	21,012	81,029	8,671	10,359	149,619
UT Utah	1,065	171	921	0	81	2,238
VT Vermont	0	0	0	0	353	353
VA Virginia	0	0	29	0	1,739	1,768
WA Washington	2,906	119	924	0	1,284	5,233
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	146	0	0	0	3,199	3,345
WY Wyoming	104	77	370	0	427	978
TOTAL U.S.:	102,663	109,686	262,414	12,035	143,673	630,471
CANADA						
AB Alberta	0	0	3	0	36	39
BC Brit. Columbia	0	0	0	0	435	435
MB Manitoba	0	0	0	0	5	5
NB New Brunswick	0	0	0	0	523	523
NF Newfoundland	0	0	0	0	(84)	(84)
NS Nova Scotia	0	0	0	0	64	64
ON Ontario	0	0	0	0	7,282	7,282
PE Pr.Edward Isle	0	0	0	0	283	283
PQ Quebec	0	0	0	0	5,389	5,389
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	3	0	13,933	13,936
*EXPORT SALES:	249,608	42,159	159,802	0	80,335	531,904
TOTAL AG SALES:	352,271	151,845	422,219	12,035	237,941	1,176,311

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,389	0	0	0	360	1,749
Australia	0	2,683	5,043	0	5,498	13,224
Brazil	58,024	20,046	122,927	0	848	201,845
Chile	0	0	0	0	7,176	7,176
Columbia	19,146	4,216	3,755	0	3,559	30,676
Costa Rica	1,041	0	4,594	0	4,312	9,947
Dom. Republic	0	0	9,488	0	1,448	10,936
Ecuador	2,182	0	5,819	0	855	8,856
Haiti	0	0	666	0	0	666
Honduras	1,084	0	0	0	0	1,084
India	13,849	0	0	0	0	13,849
Japan	51,295	3,508	0	0	30,958	85,761
Korea	0	0	0	0	4,856	4,856
Malaysia	0	0	0	0	2,942	2,942
Martinique	0	0	3,472	0	764	4,236
Mexico	31,038	0	0	0	15,762	46,800
New Zealand	62,336	2,331	4,038	0	0	68,705
Panama	0	0	0	0	118	118
Peru	8,224	0	0	0	254	8,478
Philippines	0	0	0	0	110	110
Puerto Rico	0	8,521	0	0	349	8,870
South Africa	0	0	0	0	49	49
Taiwan	0	0	0	0	117	117
United Kingdom	0	854	0	0	0	854
TOTAL AG:	249,608	42,159	159,802	0	80,335	531,904
NON-AGRICULTURAL						
Brazil	0	-	-	0	492	492
Costa Rica	0	-	-	0	492	492
Guatemala	0	-	-	0	737	737
Jamaica	0	-	-	74	0	74
Mexico	5,437	-	-	434	0	5,871
Sweden	695	-	-	0	0	695
TOTAL NON-AG:	6,132	-	-	508	1,721	8,361
TOTAL EXPORTS:	255,740	42,159	159,802	508	82,056	540,265

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1985

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	5,816	-	-	647	68	6,531
AZ Arizona	90	-	-	0	34	124
AR Arkansas	17	-	-	574	92	683
CA California	8,688	-	-	217	848	9,753
CO Colorado	4,059	-	-	0	37	4,096
CT Connecticut	127	-	-	4	0	131
DE Delaware	6,531	-	-	0	36	6,567
FL Florida	769	-	-	0	1,458	2,227
GA Georgia	1,503	-	-	0	691	2,194
ID Idaho	45	-	-	0	11	56
IL Illinois	9,398	-	-	33	0	9,431
IN Indiana	37	-	-	0	60	97
IA Iowa	386	-	-	13	12	411
KS Kansas	870	-	-	396	134	1,400
KY Kentucky	25	-	-	81	0	106
LA Louisiana	987	-	-	605	0	1,592
ME Maine	0	-	-	0	22	22
MD Maryland	31	-	-	0	102	133
MA Massachusetts	552	-	-	0	94	646
MI Michigan	27	-	-	0	106	133
MN Minnesota	25	-	-	0	344	369
MS Mississippi	29,899	-	-	55	12	29,966
MO Missouri	318	-	-	81	764	1,163
NE Nebraska	0	-	-	0	447	447
NV Nevada	0	-	-	0	65	65
NJ New Jersey	251	-	-	25	5	281
NM New Mexico	18,522	-	-	19,692	6	38,220
NY New York	0	-	-	0	262	262
NC North Carolina	28	-	-	0	146	174
OH Ohio	145	-	-	74	62	281
OK Oklahoma	9,564	-	-	374	99	10,037
OR Oregon	12	-	-	0	109	121
PA Pennsylvania	1,307	-	-	106	128	1,541
RI Rhode Island	101	-	-	0	0	101
SC South Carolina	54	-	-	75	55	184
TN Tennessee	130	-	-	98	200	428
TX Texas	40,497	-	-	5,630	213	46,340
UT Utah	13,016	-	-	67	12	13,095
VT Vermont	0	-	-	0	15	15
VA Virginia	0	-	-	0	32	32
WA Washington	2,597	-	-	148	62	2,807
WI Wisconsin	196	-	-	0	312	508
WY Wyoming	185	-	-	6	23	214
TOTAL U.S.:	156,805	-	-	29,001	7,178	192,984
CANADA						
AB Alberta	0	-	-	0	17	17
BC Brit. Columbia	0	-	-	0	34	34
NB New Brunswick	0	-	-	0	84	84
NF Newfoundland	0	-	-	0	84	84
ON Ontario	0	-	-	0	510	510
PE Pr.Edward Isle	0	-	-	0	41	41
TOTAL CAN:	0	-	-	0	770	770
EXPORT SALES:	6,132	-	-	508	1,721	8,361
TOTAL NON-AG:	162,937	-	-	29,509	9,669	202,115
GRAND TOTAL:	**515,208**	**151,845**	**422,219**	**41,544**	**247,610**	**1,378,426**